Financial Statements as of December 31, 2022 Together with Independent Auditor's Report



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Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

April 18, 2023

To the Board of Directors of Pro Action of Steuben and Yates, Inc.:

Report on the Audit of Financial Statements

Opinion

We have audited the accompanying financial statements of Pro Action of Steuben and Yates, Inc. (a New York not-for-profit corporation), which comprise the balance sheet as of December 31, 2022, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Pro Action of Steuben and Yates, Inc. as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Pro Action of Steuben and Yates, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Change in Accounting Principle

As discussed in Note 2 to the financial statements, Pro Action of Steuben and Yates, Inc. adopted Accounting Standards Codification 842, Leases, as of January 1, 2022. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Pro Action of Steuben and Yates, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

(Continued)

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INDEPENDENT AUDITOR'S REPORT

(Continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Pro Action of Steuben and Yates, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about Pro Action of Steuben and Yates, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Pro Action of Steuben and Yates, Inc.'s 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated April 19, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

INDEPENDENT AUDITOR'S REPORT

(Continued)

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and the schedule of indirect cost rate calculation are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements or to the financial statements themselves, and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedules of expenditures of federal awards and indirect cost rate calculation are fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated April 18, 2023, on our consideration of Pro Action of Steuben and Yates, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Pro Action of Steuben and Yates, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Pro Action of Steuben and Yates, Inc.'s internal control over financial reporting and compliance.

BALANCE SHEET

DECEMBER 31, 2022

(With Comparative Totals for 2021)

	<u>2022</u>	<u>2021</u>
ASSETS		
CURRENT ASSETS: Cash and cash equivalents Certificate of deposit Restricted cash Grants receivable Inventory	\$ 3,250,913 96,406 46,498 2,554,660 57,921	\$ 2,916,162 96,261 33,390 1,724,178 44,681
Total current assets	6,006,398	4,814,672
OPERATING LEASE RIGHT-OF-USE ASSETS	81,517	
PROPERTY AND EQUIPMENT: Building and improvements Leasehold improvements Furniture and equipment Vehicles	972,089 191,495 1,117,245 922,319	832,209 159,886 956,114 1,008,841
	3,203,148	2,957,050
Less: Accumulated depreciation and amortization	(2,014,247)	(2,148,416)
Net property and equipment	1,188,901	808,634
Total assets	\$ 7,276,816	\$ 5,623,306
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES: Current portion of operating lease liabilities Accounts payable Accrued payroll and related expenses Program advances Assets held for others	\$ 41,926 661,232 775,296 1,172,521 46,498	\$ - 384,745 702,781 1,069,742 33,390
Total current liabilities	2,697,473	2,190,658
OPERATING LEASE LIABILITIES, net	40,026	<u> </u>
Total liabilities	2,737,499	2,190,658
NET ASSETS: Without donor restrictions With donor restrictions	4,481,229 58,088	3,389,921 42,727
Total net assets	4,539,317	3,432,648
Total liabilities and net assets	<u>\$ 7,276,816</u>	<u>\$ 5,623,306</u>

The accompanying notes are an integral part of these statements.

STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2022

(With Comparative Totals for 2021)

	Without		Without With		_	Total			
	Done	or Restrictions	<u>Donor</u>	Restrictions		<u>2022</u>		<u>2021</u>	
SUPPORT AND REVENUE:									
Federal agencies	\$	8,645,511	\$	-	\$	8,645,511	\$	8,167,649	
State agencies		2,535,940		-		2,535,940		2,411,052	
County agencies		5,159,576		-		5,159,576		4,269,233	
Organizational grants		1,533,449		20,350		1,553,799		1,175,597	
Donations		263,624		51,090		314,714		232,030	
Fees		162,129		-		162,129		120,353	
Non-federal cash match		100,595		-		100,595		98,363	
In-kind revenue		412,477		-		412,477		358,489	
Other		257,432		-		257,432		215,222	
Net assets released from restrictions		56,079		(56,079)		-		<u> </u>	
Total support and revenue		19,126,812		15,361		19,142,173		17,047,988	
EXPENSES:									
Program services		16,809,182		-		16,809,182		15,198,953	
Management and general		1,226,322		-		1,226,322		1,121,771	
Total expenses		18,035,504				18,035,504		16,320,724	
CHANGE IN NET ASSETS		1,091,308		15,361		1,106,669		727,264	
NET ASSETS - beginning of year		3,389,921		42,727		3,432,648		2,705,384	
NET ASSETS - end of year	\$	4,481,229	\$	58,088	\$	4,539,317	\$	3,432,648	

The accompanying notes are an integral part of these statements.

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

(With Comparative Totals for 2021)

				Program				-	Tota	als
	Adult Nutrition <u>Services</u>	Early Childhood <u>Services</u>	Energy <u>Services</u>	Employment <u>Services</u>	Other Aging <u>Programs</u>	CSBG Operating and other	Total <u>Program</u>	Management and General	<u>2022</u>	<u>2021</u>
Salaries and wages	\$ 469,101	\$ 4,983,507	\$ 519,623	\$ 591,706	\$ 487,789	\$ 795,298	\$ 7,847,024	\$ 642,341	\$ 8,489,365	\$ 7,944,567
Provider payments	-	3,167,777	-	-	-	-	3,167,777	-	3,167,777	2,486,055
Employee benefits and payroll taxes	91,336	1,233,389	157,753	94,130	119,718	311,072	2,007,398	152,716	2,160,114	2,108,724
Consumable supplies	65,174	207,628	310,433	4,778	55,735	35,006	678,754	15,565	694,319	685,308
Food	301,258	221,091	-	130	8,633	15,072	546,184	-	546,184	365,697
Contractual	193	109,138	5,850	-	147,384	31,328	293,893	244,819	538,712	525,810
Occupancy	8,740	283,275	23,087	8,052	150	91,422	414,726	30,932	445,658	436,912
In-Kind	-	175,840	-	-	38,509	198,128	412,477	-	412,477	358,489
Small equipment	16,130	247,327	991	1,472	(3,719)	27,828	290,029	7,711	297,740	222,702
Travel	93,460	103,078	35,143	3,347	24,652	24,833	284,513	1,496	286,009	215,945
Communications	8,564	77,077	7,743	2,271	11,880	75,891	183,426	55,957	239,383	202,880
Staff development	746	102,508	20,737	1,428	900	55,124	181,443	3,301	184,744	129,666
Direct assistance	-	13,576	90	72,273	3,495	65,203	154,637	-	154,637	246,922
Insurance	1,253	14,697	167	-	380	475	16,972	49,004	65,976	77,901
Printing	61	14,206	-	-	20,991	-	35,258	22,205	57,463	42,303
Bad debt expense	-	-	-	-	-	-	-	-	-	13,648
Miscellaneous	863	43,795			3,609	906	49,173	275	49,448	82,326
Total expenses before depreciation and amortization	1,056,879	10,997,909	1,081,617	779,587	920,106	1,727,586	16,563,684	1,226,322	17,790,006	16,145,855
Depreciation and amortization	28,867	137,372	28,392		36,256	14,611	245,498		245,498	174,869
Total expenses	<u>\$ 1,085,746</u>	<u>\$ 11,135,281</u>	<u>\$ 1,110,009</u>	<u>\$779,587</u>	<u>\$ 956,362</u>	<u>\$ 1,742,197</u>	<u>\$ 16,809,182</u>	<u>\$ 1,226,322</u>	<u>\$ 18,035,504</u>	<u>\$ 16,320,724</u>

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2022

(With Comparative Totals for 2021)

	<u>2022</u>	<u>2021</u>
CASH FLOW FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 1,106,669	\$ 727,264
Adjustments to reconcile change in net assets		
to net cash flow from operating activities:		
Depreciation and amortization	245,498	174,869
Noncash lease expense	98,678	-
Gain on sale of property and equipment	(79,345)	(20,010)
Bad debt expense	-	13,648
Changes in:		
Grants receivable	(830,482)	1,405
Inventory	(13,240)	(12,301)
Accounts payable	276,487	30,614
Accrued payroll and related expenses	72,515	71,596
Assets held for others	13,108	(9,314)
Program advances	102,779	104,582
Operating lease liabilities	(98,243)	-
Paycheck Protection Program refundable advance	 -	 (700,407)
Net cash flow from operating activities	 894,424	 381,946
CASH FLOW FROM INVESTING ACTIVITIES:		
Increase in certificate of deposit	(145)	(570)
Proceeds from sale of property and equipment	79,345	20,010
Purchases of property and equipment	 (625,765)	 (364,076)
Net cash flow from investing activities	 (546,565)	 (344,636)
CHANGE IN CASH AND CASH EQUIVALENTS		
AND RESTRICTED CASH	347,859	37,310
CASH AND CASH EQUIVALENTS AND		
RESTRICTED CASH - beginning of year	 2,949,552	 2,912,242
CASH AND CASH EQUIVALENTS AND		
RESTRICTED CASH - end of year	\$ 3,297,411	\$ 2,949,552

The accompanying notes are an integral part of these statements.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

1. THE ORGANIZATION

Pro Action of Steuben and Yates, Inc. (the Organization) is a private, nonprofit, anti-poverty agency serving the counties of Steuben and Yates, New York. The Organization administers a variety of federal, state and locally sponsored programs which are directed toward reducing or eliminating the primary causes of poverty throughout the community. The Organization is a New York State not-for-profit corporation, incorporated in 1965.

The specific purpose of the Organization is to build a community of resilient individuals and families who can meet their basic needs, overcome adversity, and prosper.

The following are descriptions of the prominent programs administered by the Organization:

Early Childhood Services

Early Childhood Services includes Head Start, Early Head Start, and Universal Pre-Kindergarten programs that assist preschoolers and their families in preparation for school. The program provides family centered services which promote healthy development of the children and families.

Employment Services

Employment Services includes career search centers, summer youth employment, and wheels to work programs that provide training and employment assistance for income and age eligible people.

Adult Nutrition Services

Adult Nutrition Services provides nutritious meals to the over sixty (60) population at both congregate meal sites and via home delivered meals. Congregate meal sites also provide the opportunity for socialization and a forum for educational programming. Home delivered meals contribute to assisting individuals in staying in their homes for as long as possible, while ensuring that these people receive a nutritious meal and a personal contact from the driver each day.

Energy Services

Energy Services programs assist eligible households with meeting the demands of home heating costs and with reducing those costs through energy conservations measures.

Other Aging Services

Other Aging Services are provided in an effort to maximize the quality of life for the over sixty (60) population. These services include transportation, health care counseling, legal services, and personal care services. These services extended the time that seniors are able to maintain a level of independence and remain in their own homes.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP).

Recently Adopted Accounting Guidance

<u>Leases</u>

In February 2016, the Financial Accounting Standards Board (FASB) issued several Accounting Standards Updates that have been codified as Accounting Standards Codification (ASC) 842, Leases to increase transparency and comparability among organizations by requiring the recognition of right-of-use (ROU) assets and lease liabilities on the balance sheet. Most prominent among the changes in the standards is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases. Under the standards, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

The Organization adopted the standard effective January 1, 2022 using the modified retrospective approach and comparative financial information has not been restated. In addition, lease disclosures for the year ended December 31, 2021 are made under prior lease guidance in FASB ASC 840.

The Organization elected the available practical expedients to account for the existing capital leases and operating leases as finance leases and operating leases, respectively, under the new guidance, without reassessing (a) whether the contracts contain leases under the new standard, (b) whether classification of capital leases or operating leases would be different in accordance with the new guidance, or (c) whether the unamortized initial direct costs before transition adjustments would have met the definition of initial direct costs in the new guidance at lease commencement.

As a result of the adoption of the new lease accounting guidance, the Organization recognized on January 1, 2022 an operating lease liability of \$180,195, and an operating right-of-use asset of \$180,195. The standard did not have an impact on the statements of activities and change in net assets or cash flows.

Contributed Nonfinancial Assets

The Organization adopted FASB Accounting Standards Update (ASU) 2020-07, "Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets" for the year ended December 31, 2022. This ASU enhances presentation and disclosures relating to nonfinancial assets. The standard is effective for annual periods beginning after June 15, 2021 and was applied on a retrospective basis to all periods presented. The adoption of this guidance did not have an impact on the financial statements.

Comparative Information

The financial statements include certain prior year summarized comparative information in total but not by net asset or functional expense classification. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the financial statements of the Organization as of and for the year ended December 31, 2021, from which the summarized information was obtained.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets

The Organization reports activities and the related net assets using the following net asset categories:

Net Assets Without Donor Restrictions

Net assets without donor restrictions represent resources that are generally available for support of the Organization's activities without donor-imposed restrictions.

• Net Assets With Donor Restrictions

Net assets with donor restrictions include resources that have been donated to the Organization subject to restrictions as defined by the donor. When a donor restriction is met, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the statement of activities and change in net assets as net assets released from restrictions. If donor imposed restrictions were met in the same reporting period as the recognition of the contribution, the contribution is reported as without donor restrictions.

Revenue, Receivables and Program Advances

The Organization receives revenue from governmental grants from federal, state, and county agencies and classifies these grants as without donor restrictions. The Organization recognizes revenue from grants and contracts when conditions from the donor are met. A receivable is recognized to the extent revenue earned exceeds cash advances. Conversely, program advances, a contract liability, are recorded when cash advances exceed support and revenue earned.

Funding sources may, at their discretion, amend the grant and contract amounts. In addition, reimbursement for expenses or return of funds, or both, may be requested as a result of noncompliance by the Organization with the terms of the grants and contracts. The Organization records such amendments, reimbursements, and returns of funds as an adjustment to revenue in the year of the amendment.

Grants receivable are stated at the amount management expects to collect. Amounts that management believes to be uncollectible, after collection efforts have been exhausted, are written off. Historically, collection losses have been minimal; therefore, an allowance for doubtful accounts is not recorded. Uncollectible accounts are charged to bad debt expense in the year they are determined to be uncollectible. GAAP requires that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

Program fees are recognized based on approved rates when the Organization satisfies their performance obligations under contracts by transferring services to individuals at a point in time, and therefore these types of fees allocated to performance obligations are not left unsatisfied or partially unsatisfied at the end of the reporting period. Revenues are charged and collected routinely throughout the month.

Contributions

Contributions are recorded at the time of receipt, or when evidence of a non-conditional promise to give has been received. Promises subject to conditions are not recorded as income until those conditions have been met. Contributions that are expected to be received in future years are recorded at their present value. Contributions are recorded without donor restrictions, unless they are subject to donor restrictions, or are required to be used or expected to be received in future years.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

In-Kind Revenue

The Organization receives in-kind donations from outside parties. The donations include, but are not limited to, donated services, materials and facilities. All donations are without donor restrictions and are used to support and further the Organization's objectives. The donations are reflected in the financial statements at their estimated fair market value at the date of receipt. In addition, many skilled and unskilled individuals have contributed significant amounts of time to the activities of the Organization without compensation. Contributed services are recognized as in-kind revenue and expense by the Organization when they meet the criteria of GAAP.

Cash and Cash Equivalents

Cash and cash equivalents include bank demand deposit accounts that may, at times, exceed federally insured limits. The Organization has not experienced any losses in such accounts and believes they are not exposed to any significant credit risk with respect to cash and cash equivalents.

Cash and cash equivalents and restricted cash as reported in the statements of cash flows consisted of the following at December 31:

		<u>2022</u>		<u>2021</u>
Cash and cash equivalents Restricted cash	\$	3,250,913 <u>46,498</u>	\$	2,916,162 <u>33,390</u>
	<u>\$</u>	3,297,411	<u>\$</u>	2,949,552

Certificate of Deposit

Certificates of deposit, with original maturities of one year or less, are recorded at cost, and at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts and believes they are not exposed to any significant credit risk with respect to the certificates of deposit.

Restricted Cash and Assets Held for Others

The Organization has assets that are held on behalf of others related to the Wheels II purchase guaranteed loan program. These assets consist of cash in demand deposit accounts at a financial institution that may, at times, exceed federally insured limits. The Organization has not experienced any losses in such accounts and believes they are not exposed to any significant credit risk with respect to these assets.

Inventory

Inventory, consisting of energy program supplies, is stated at the lower of cost and net realizable value, with cost being determined using the first-in, first-out basis.

Property and Equipment

Property and equipment is recorded at cost or at fair value at the date of donation. The Organization capitalizes property and equipment with a cost of over \$2,000 and an estimated useful life greater than one year. Depreciation and amortization is computed using the straight-line method over the assets' useful lives ranging from five (5) to twenty (20) years.

Depreciation and amortization expense was \$245,498 and \$174,869 for the years ended December 31, 2022 and 2021, respectively.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Services

Volunteers have donated significant amounts of time in support of the Organization's activities. However, the value of these services is not reflected in the financial statements, as they do not meet the criteria for recognition set forth in GAAP.

Allocation of Certain Expenses

The accompanying statement of functional expenses presents expenses by both functional and natural classification. Certain categories of expenses are attributable to one or more program or supporting functions, and these expenses are allocated to the reported functional columns. These expenses include salaries and wages, employee benefits and payroll taxes, occupancy, depreciation and amortization. Salaries and wages, employee benefits and payroll taxes are directly charged whenever possible and practicable and otherwise are allocated based on time spent in the various programs. Occupancy and depreciation and amortization are directly charged whenever possible and practicable and otherwise are allocated based on square footage.

Income Taxes

The Organization is a not-for-profit corporation exempt from income taxes as an organization qualified under Section 501(c)(3) of the Internal Revenue Code. The Organization has also been classified by the Internal Revenue Service as an entity that is not a private foundation.

Estimates

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and notes. Actual results could differ from those estimates.

Reclassifications

Certain reclassifications have been made to the financial statements for the year ended December 31, 2021. These reclassifications are for comparative purposes only and have no effect on the change in net assets as originally reported.

3. LIQUIDITY

The Organization is substantially supported by support from federal, state and county agencies, organizational grants, and other revenue generated by its operations that are without donor restrictions. In addition, some support is received in the form of restricted contributions from donors. Because a donor restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Organization's liquidity management, it structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

The Organization maintains sufficient cash that is readily available for general expenditures. Additionally, the Organization's ability to meet its cash needs is further dependent, in part, on timely collection of its grants receivable. The Organization's grants receivable are due primarily from federal agencies, New York State agencies and various New York Counties. The Organization employs procedures specifically designed to collect from these payers as quickly as possible. However, timeliness of payment from these payers varies and is sometimes difficult to predict.

3. LIQUIDITY (Continued)

The Organization's financial assets available within one year of the balance sheet date for general expenditures are as follows at December 31:

		<u>2022</u>		<u>2021</u>
Cash and cash equivalents Certificates of deposit Restricted cash Grants receivable	\$	3,250,913 96,406 46,498 2,554,660	\$	2,916,162 96,261 33,390 1,724,178
Financial assets		5,948,477		4,769,991
Less those unavailable for general expenditures within one year, due to:				
Restricted cash Subject to satisfaction of donor restrictions		46,498 <u>58,088</u>		33,390 42,727
Financial assets available to meet cash needs for general expenditures within one year	<u>\$</u>	5,843,891	<u>\$</u>	4,693,874

Should liquidity issues arise, the Organization also has a committed line of credit in the amount of \$500,000. There were no amounts outstanding on the line of credit as of December 31, 2022 and 2021.

4. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions of \$58,088 and \$42,727 at December 31, 2022 and 2021, respectively, were restricted to be used for the Hope Center.

Net assets were released from donor restrictions in the amount of \$56,079 and \$91,464 for the Hope Center during the years ended December 31, 2022 and 2021, respectively.

5. LINE OF CREDIT

The Organization has an unsecured line of credit agreement with a bank providing for maximum borrowings of \$500,000 with interest on amounts borrowed at the bank's prime rate, with an interest rate floor of 4.25% (7.50% at December 31, 2022). This arrangement is subject to annual review and approval by the bank in October 2023. There were no borrowings outstanding on the line of credit at December 31, 2022 or 2021.

6. ASSETS HELD FOR OTHERS

Assets held for others include amounts related to the Wheels II purchase guaranteed loan program of \$46,498 and \$33,390 at December 31, 2022 and 2021, respectively. The guaranteed loan program liability consists of monies received from a federal agency to administer guaranteed loan programs for various purposes to low-income families of Steuben and Yates Counties. The loans are made by a local financial institution and repayment is guaranteed, in the event of default, with these funds. Upon completion or termination of these programs any unspent funds must be returned to the federal agency.

7. LEASES

The Organization leases facilities at various sites for the use of the Organization's programs under non-cancelable leases for program facilities and office space. These leases expire at various dates through March 2026.

The components of total lease cost for the year ended December 31, 2022 are as follows:

Operating lease cost Variable lease cost Short-term lease cost	\$	99,803 2,798 <u>33,242</u>
Total lease cost	<u>\$</u>	135,843

Variable lease costs consisted of gas and electric utility services.

Supplemental cash flow information related to leases for the year ended December 31, 2022 are as follows:

1.09%

Cash paid for amounts included in the measurement of lease liabilities: Operating cash flows from operating leases	<u>\$ </u>
Right-of-use assets obtained in exchange for lease obligations: Operating leases	<u>\$ 180,195</u>
Other information related to leases as of December 31, 2022	is as follows:
Weighted-average remaining lease term: Operating leases	2.36 years
Weighted-average discount rate:	

Operating leases

7. LEASES (Continued)

Maturities of operating lease liabilities as of December 31, 2022 were as follows:

2023 2024 2025 2026	\$	42,586 22,689 14,218 <u>3,572</u>
Total lease payments		83,065
Less: interest		<u>(1,113</u>)
Total present value of lease liability Less: current portion		81,952 <u>(41,926</u>)
Long-term portion of lease liability	<u>\$</u>	40,026

Future minimum lease payments under prior year lease guidance for the years succeeding 2021, were as follows:

2022 2023 2024 2025 2026	\$ 124,247 42,582 22,685 14,220 3,573
	\$ 207,307

The Organization incurred rent expense of \$158,284 for the year ended December 31, 2021.

8. IN-KIND REVENUE

Several of the programs the Organization administers received grants that include a matching provision which requires that an amount equal to a stated percentage of the grant be matched with public contributions. This matching element may be in the form of other non-federal grants, public cash contributions, or donated services, materials and facilities. Grants and cash donations used as matching dollars are included in donations in the statement of activities and change in net assets. Contributed services, materials and facilities that meet certain requirements are also recorded and reflected in the financial statements. The Organization's policy related to gifts-in-kind is to utilize the assets given to carry out the mission of the Organization. If an asset is provided that does not allow the Organization to utilize it in its normal course of business, the asset will be sold at its fair market value as determined by appraisal or specialist depending on the type of asset.

The Organization recorded in-kind contributions as follows at December 31:

		<u>2022</u>	<u>2021</u>
Materials Facilities	\$	8,084 404,393	\$ 57,080 301,409
	<u>\$</u>	412,477	\$ 358,489

8. IN-KIND REVENUE (Continued)

Donations of materials are recorded at their fair market value at the date of receipt. Donated use of facilities is calculated based on the square footage occupied, multiplied by the fair market value of the space as determined by appraisal. All in-kind contributions received by the Organization for the years ended December 31, 2022 and 2021 were considered without donor restrictions and able to be used by the Organization as determined by the board of directors and management.

9. RETIREMENT PLAN

The Organization sponsors a defined contribution 403(b) retirement plan. All employees of the Organization working 20 hours or more per week are eligible to participate in the Plan after one year of service. Participants are fully vested immediately. The Organization makes a nonelective employer contribution of 3% to all employees eligible to participate and enroll in the plan. In addition, the Organization matches employee contributions up to 2% for employees with 5 years or more of service and 4% for employees with 10 years or more of service. Retirement plan expense was \$280,653 and \$294,162 for the years ended December 31, 2022 and 2021, respectively.

10. CONCENTRATION

A significant portion of the Organization's revenue is generated through federal, state and county grants that are renewed annually, without which there would be an impact on the Organization's level of service and operation. The Organization derives a substantial portion of its revenues from one grant. Total revenues related to this grant were approximately \$4,400,000 and \$4,300,000 for the years ended December 31, 2022 and 2021, respectively. Grants receivable related to this grant were approximately \$342,000 and \$116,000 at December 31, 2022 and 2021, respectively.

11. CONTINGENCIES

The Organization receives various grants from federal and state agencies which are subject to audit by these agencies. Such audits may result in disallowances and a request for a return of funds. Based on past audits the Organization believes disallowances, if any, will not be significant.

12. SUBSEQUENT EVENTS

Subsequent events have been evaluated through April 18, 2023, which is the date the financial statements were available to be issued.

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

April 18, 2023

To the Board of Directors of Pro Action of Steuben and Yates, Inc.:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Pro Action of Steuben and Yates, Inc. (the Organization), which comprise the balance sheet as of December 31, 2022, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 18, 2023.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

(Continued)

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

April 18, 2023

To the Board of Directors of Pro Action of Steuben and Yates, Inc.:

Report on Compliance For Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Pro Action of Steuben and Yates, Inc.'s (the Organization) compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended December 31, 2022. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2022.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

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INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE (Continued)

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures response to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over a combination of deficiencies, in internal control over compliance is a deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE (Continued)

Report on Internal Control Over Compliance (Continued)

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance that weaknesses or significant deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2022

Federal Grantor/	Assistance Listing		Total Federal
Pass-through Grantor/Program Title	<u>Number</u>	Contract/Grant Number	Expenditures
U.S. Department of Health and Human Services:			
Head Start	93.600	02CH01089603	\$ 4,018,642
COVID-19 Head Start	93.600	02HE00007001C5	83,264
COVID-19 Head Start	93.600	02HE00007001C6	327,328
			4,429,234
Passed through the NYS Department of State - Community Services Block Grant	93.569	C1001486	436,396
Community Services Block Grant	93.569	C1001966	7,176
Community Services Block Grant	93.569	T1002268	45,000
COVID-19 Community Services Block Grant	93.569	T1001819	361,038
			849,610
Passed through NYS Division of Housing and Community Renewal -			
Low-Income Home Energy Assistance	93.568	C093660-21	115,787
Low-Income Home Energy Assistance	93.568	C093660-22	308,382
Passed through NYS Office of Temporary and Disability Assistance -			
Low-Income Home Energy Assistance	93.568	N/A	149,345
			573,514
Passed through NYS Office of Children and Family Services -			
Community-Based Child Abuse Prevention Grants	93.590	C028529	131,987
Aging Cluster			
Passed through NYS Office of the Aging -			
Special Programs for the Aging, Title III, Part B,			
Grants for Supportive Services and Senior Centers	93.044	N/A	31,420
Special Programs for the Aging Title III,			
Part C, Nutrition Services	93.045	N/A	50,313
COVID-19 Special Programs for the Aging Title III,	00.045	N1/A	00.040
Part C, Nutrition Services	93.045	N/A	20,346
Nutrition Services Incentive Program Passed through Steuben County Office of the Aging -	93.053	N/A	14,037
Special Programs for the Aging Title III,			
Part C, Nutrition Services	93.045	N/A	267,632
Nutrition Services Incentive Program	93.053	N/A	67,852
			451,600
Passed through NYS Office of the Aging -			401,000
Special Programs for the Aging, Title III, Part D,			
Disease Prevention and Health Promotion Services	93.043	N/A	3,175
Passed through NYS Office of the Aging -			
National Family Caregiver Support, Title III, Part E	93.052	N/A	22,057
Passed through NYS Office of the Aging -			
Medicare Enrollment Assistance Program	93.071	N/A	29,276
Passed through NYS Office of the Aging -			
Centers for Medicare and Medicaid Services (CMS)			
Research, Demonstrations and Evaluations	93.779	N/A	27,589
Total U.S. Department of Health and Human Services			6,518,042

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

FOR THE YEAR ENDED DECEMBER 31, 2022

(Continued)

Federal Grantor/ Pass-through Grantor/Program Title	Assistance Listing <u>Number</u>	Contract/Grant Number	Total Federal <u>Expenditures</u>
U.S. Department of Labor:			
Passed through Center for Workforce Inclusion -	17.235	145	268,688
Senior Community Service Employment Program	17.235	145	200,000
Total U.S. Department of Labor			268,688
U.S. Department of Agriculture:			
Passed through NYS Department of Health -			
Supplemental Nutrition Assistance Program	10.551	C33042GG	68,460
Passed through NYS Department of Health - WIC Special Supplemental Nutrition Program for Women, Infants, and Children	10.557	C35465GG	1,895,515
Passed through NYS Department of Health -			
Child and Adult Care Food Program COVID-19 Child and Adult Care Food Program	10.558 10.558	1222/1223 214NY204H1706	654,510 8,125
COVID-19 Child and Adult Care Food Flogram	10.556	214111204111700	<u> </u>
			662,635
Total U.S. Department of Agriculture			2,626,610
U.S. Department of Energy:			
Passed through NYS Division of Housing and Community Renewal -			
Weatherization Assistance for Low-Income Persons Weatherization Assistance for Low-Income Persons	81.042 81.042	C093660-21 C093660-22	172,375 181,165
	01.042	000000 22	<u>.</u>
Total U.S. Department of Energy			353,540
Appalachian Regional Commission:			
Appalachian Area Development	23.002	NY-20271	45,000
Total Appalachian Regional Commission			45,000
Total Expenditures of Federal Awards			<u>\$ </u>

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2022

1. GENERAL

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal activity of Pro Action of Steuben and Yates, Inc. (the Organization) under programs of the federal government for the year ended December 31, 2022. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to, and does not, present the financial position, change in net assets, or cash flows of the Organization.

2. BASIS OF ACCOUNTING

Expenditures on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized fulfilling cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Amounts included in the accompanying Schedule are actual expenditures for the year ended December 31, 2022. Differences between amounts included in the Schedule and amounts reported to funding agencies for these programs result from report timing.

4. FOOD PROGRAM FOR WOMEN, INFANTS, AND CHILDREN

Non-monetary assistance is reported in the schedule for the fair market value of the food coupons redeemed during the year, totaling \$1,166,369.

5. INDIRECT COSTS

The Organization has elected not to use the 10% de minimis indirect cost rate as allowed under the Uniform Guidance.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2022

A. SUMMARY OF AUDITOR'S RESULTS

- 1. The independent auditor's report expresses an unmodified opinion on whether the financial statements of Pro Action of Steuben and Yates, Inc. (the Organization) were prepared in accordance with accounting principles generally accepted in the United States of America.
- 2. No significant deficiencies or material weaknesses relating to the audit of the financial statements are reported in the Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*.
- 3. No instances of noncompliance material to the financial statements of the Organization, which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
- 4. The independent auditor's report on compliance for the Organization's major federal award programs expressed an unmodified opinion.
- 5. No significant deficiencies or material weaknesses relating to the audit of the major federal award programs are reported in the Independent Auditor's Report on Compliance for Each Major Federal Program and on Internal Control over Compliance Required by the Uniform Guidance.
- 6. There were no audit findings relative that are required to be reported in accordance with Section 200.516(a) of the Uniform Guidance.
- 7. The programs tested as major programs were Head Start, Assistance Listing Number 93.600 and Child and Adult Care Food Program, Assistance Listing Number 10.558.
- 8. The threshold for distinguishing between Types A and B programs was \$750,000.
- 9. The Organization was determined to be a low-risk auditee.

B. FINDINGS - FINANCIAL STATEMENT AUDIT

None

C. FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AWARD PROGRAM AUDIT

None

SCHEDULE OF INDIRECT COST RATE CALCULATION FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

The calculation of the final indirect cost rates are presented below for the years ended December 31:

		<u>2022</u>		<u>2021</u>
Salaries and wages Employee benefits and payroll taxes Supplies Contractual Occupancy Travel Communications Staff development Small equipment and maintenance Insurance Miscellaneous Costs allocated directly to daycare providers	\$	610,444 143,960 36,909 274,819 23,953 1,497 4,975 3,213 32,582 49,004 275 (30,000)	\$	$549,168 \\ 151,477 \\ 27,676 \\ 239,260 \\ 23,049 \\ 524 \\ 5,234 \\ 6,943 \\ 19,894 \\ 67,680 \\ 300 \\ (30,000)$
	<u>\$</u>	1,151,631	\$	1,061,205
Management and administrative salaries and wages Management and administrative fringe Non-salary indirect costs	\$	610,444 143,960 <u>397,227</u> 1,151,631	\$ \$	549,168 151,477 <u>360,560</u> 1,061,205

SCHEDULE OF INDIRECT COST RATE CALCULATION (Continued) FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

Indirect cost base uses total direct costs adjusted for distorting items as defined in the Indirect Cost Proposal as follows for the years ended December 31:

	<u>2022</u>	<u>2021</u>
Total expenses	<u>\$ 18,035,504</u>	<u>\$ 16,320,724</u>
Less: Depreciation and amortization In-kind expenses Management and administrative salaries and wages Management and administrative fringe Management and administrative non-salary costs Provider payments Occupancy Miscellaneous	245,498 412,477 610,444 143,960 397,227 3,167,777 111,353 240,579 5,329,315 \$ 12,706,189	174,869 358,489 549,168 151,477 360,560 2,486,055 117,213 <u>5,607</u> 4,203,438 \$ 12,117,286
Indirect cost rate calculation:		
Indirect costs	\$ 1,151,631	\$ 1,061,205
Divided by base	\$ 12,706,189	\$ 12,117,286
Percentage	<u>9.06</u> %	<u>8.76</u> %